

### Capital Securities Corporation Institutional Investor Conference



**May 2025** 



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### **Presentation Outline**

- Company Profile
- Operation Overview
- Prospect and Outlook
- Sustainability Development &Capital Securities' Practices

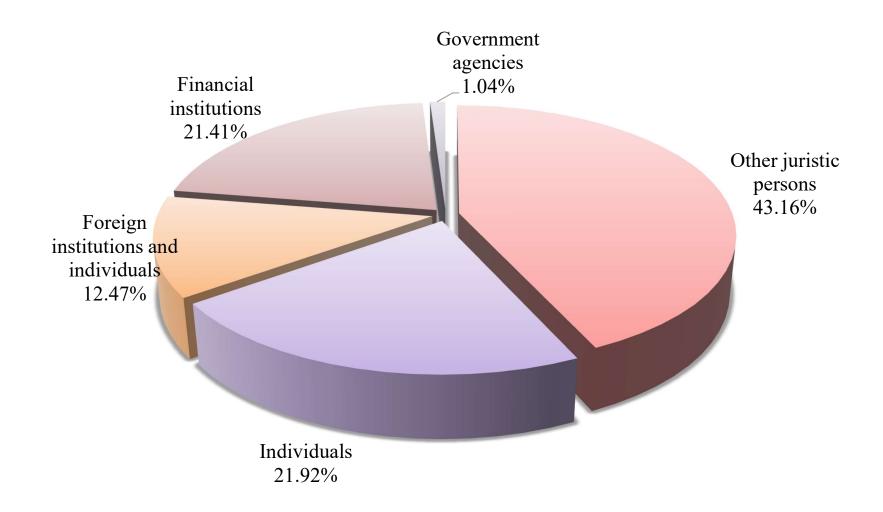


# Company Profile



### **Shareholder Structure**

Data as of March 30, 2025





### **Basic Information**



**♣** Stock code: 6005

**♣** Paid-in capital: NTD21.709bn

**4** Number of branches in Taiwan: 53

**♣** Number of employees: 2,096

FEB20 Paid-in capital of NTD21.709bn

Listed on TPEx in 1995 Paid-in capital of NTD4.08bn

Listed on TWSE in 2005 Paid-in capital of NTD13.64bn

Established in 1988
Paid-in capital of NTD300mn

Data as of March 31, 2025





### **Deployment in Asia**

#### Chengdu

TEL: 86 28 6555 2888

FAX: 86 28 6555 2999

**Add**: Units 408-410,4F,Poly

Center Tower C, No.1, Jinxiu

Road, Wuhou District

Chengdu, P.R.China



#### Shanghai

TEL: 86 21 5888 7188

FAX: 86 21 5888 2929

Add: 18F., New Shanghai

**International Tower, No. 360** 

Pudong Nan Road, Shanghai, P.R.China



### omprehensive deployment in Greater China

**Shanghai** 

**Hong Kong** 

Chengdu



Headquarters in Taipei

TEL: 886 2 8789 8888

FAX: 886 2 8712 1219

Add: 11F, No. 156, Sec. 3,

Minsheng E. Rd., Songshan Dist.,

Taipei City 105402, Taiwan,

R.O.C.

#### **Hong Kong**

TEL: 852 2530 9966

FAX: 852 2104 6006

Add: 3F., FWD Financial

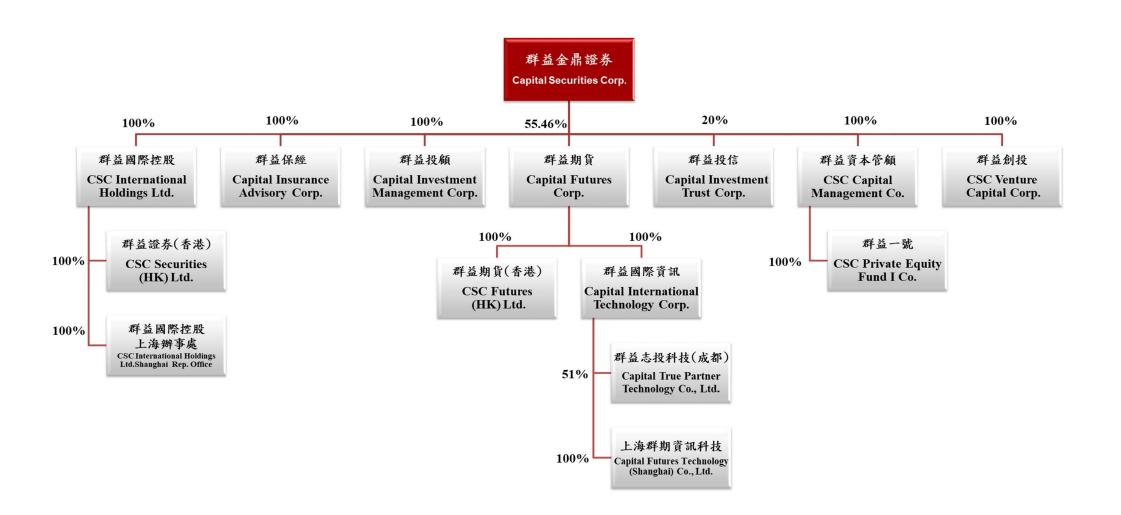
Centre, 308 Dex Voeux Road

Central, Hong Kong





### **Non-operating Investments**





### **Non-operating Investments (continued)**

Unit: 1,000

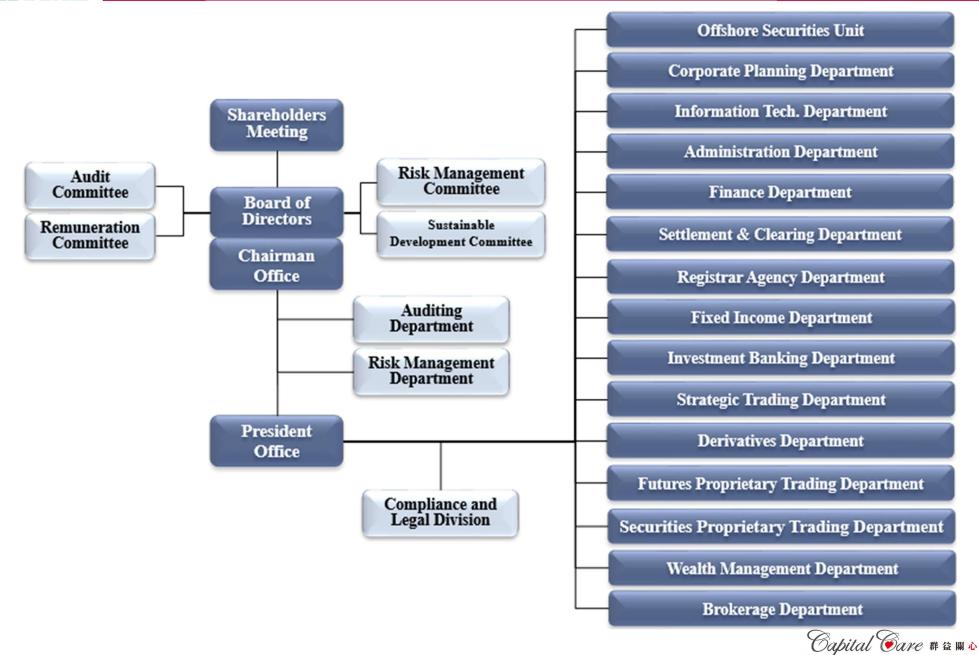
Region	Name	Currency	Paid-in capital	Book value as of Mar 31, 2025	Net income or loss for JAN~MAR25	Book value as of Apr 30, 2025	Net income or loss for JAN~APR25
Taiwan	Capital Futures Corp.	NTD	2,499,376	10,147,435	279,830	10,245,149	415,562
	Capital Investment Management Corp.	NTD	70,000	81,795	4,630	83,710	6,544
	Capital Insurance Advisory Corp.	NTD	5,000	76,965	12,525	78,634	14,196
	Capital International Technology Corp.	NTD	50,000	12,157	(447)	11,523	(855)
	CSC Venture Capital Corp.	NTD	1,000,000	876,423	(6,230)	849,832	(4,723)
	Capital Investment Trust Corp.	NTD	1,653,375	5,943,628	510,308	6,103,564	670,245
	CSC Capital Management Co.	NTD	330,000	315,330	(14,575)	308,394	(19,858)
	CSC Private Equity Fund I Co.	NTD	300,000	281,902	(14,692)	274,813	(20,128)
Hong Kong	CSC Futures (HK) Ltd.	HKD	220,000	263,244	(629)	262,920	(954)
	CSC Securities (HK) Ltd.	HKD	128,000	179,797	1,971	179,829	2,003
China	Capital True Partner Technology Co., Ltd	CNY	1,000	1,906	(39)	1,682	(263)
	Capital Futures Technology (Shanghai) Co., Ltd.	CNY	4,000	344	(76)	366	(55)
	CSC International Holdings Ltd. Shanghai Rep. Office	N/A	N/A	N/A	N/A	N/A	N/A
BVI	CSC International Holdings Ltd.	USD	45,000	52,002	95	51,959	52

Note: JAN~MAR25 figures of Capital Futures Corp. and CSC Futures (HK) Ltd. were reviewed by CPA; other figures were unaudited; JAN~APR25 figures were unaudited.





### **Organizational Structure**





# Operation Overview



### Financial Data Over the Past Three Years

(NTD'000)

Item	2022	2023	2024	JAN~MAR25
Consolidated net income before tax	1,846,051	5,108,776	6,572,371	1,188,089
Consolidated net income	1,179,016	4,570,993	5,402,075	996,996
Net income attributable to shareholders of the parent company	840,040	4,131,510	4,883,776	874,656
EPS (NTD)	0.39	1.90	2.25	0.40

<sup>\*</sup>Audited or reviewed by CPA



### **Consolidated Balance Sheet**

### (summary)

(NTD'000)

Item	Mar 31, 2024	Mar 31, 2025
Current assets	269,472,593	292,896,619
Non-current assets	24,163,865	25,894,460
Total assets	293,636,458	318,791,079
Current liabilities	247,027,371	258,031,039
Non-current liabilities	1,728,275	12,947,492
Total liabilities	248,755,646	270,978,531
Capital stock	21,709,081	21,709,081
Capital surplus	2,743,256	2,781,095
Retained earnings	14,560,855	15,987,715
Other equity interests	2,611,358	2,810,742
Equity attributable to shareholders of the parent company	41,624,550	43,288,633
Non-controlling interests	3,256,262	4,523,915
Total equity	44,880,812	47,812,548

<sup>※</sup> Reviewed by CPA



### Consolidated Comprehensive Income Statement (summary)

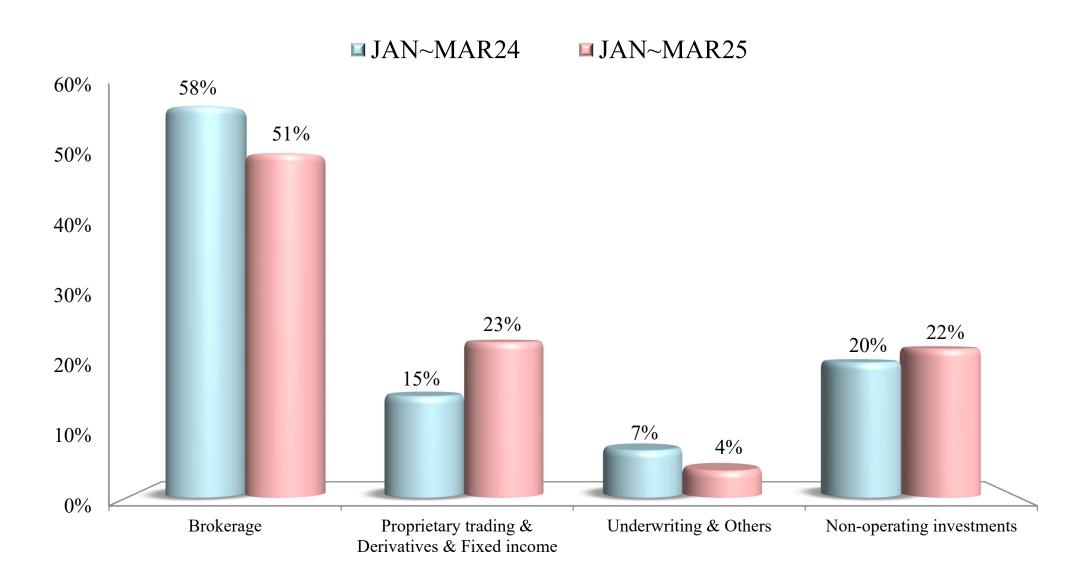
(NTD'000)

Item	JAN~MAR24	JAN~MAR25
Revenue	4,015,447	3,988,568
Operating expenses and costs	3,023,501	3,414,764
Operating income	991,946	573,804
Other income and expenses	616,880	614,285
Net income before tax	1,608,826	1,188,089
Income tax expense	135,311	191,093
Net income	1,473,515	996,996
Other comprehensive income	42,773	121,038
Total comprehensive income	1,516,288	1,118,034
Net income attributable to shareholders of the parent company	1,356,808	874,656
Earnings per share (NTD)	0.62	0.40

X Reviewed by CPA



### Earnings Breakdown by Major Business





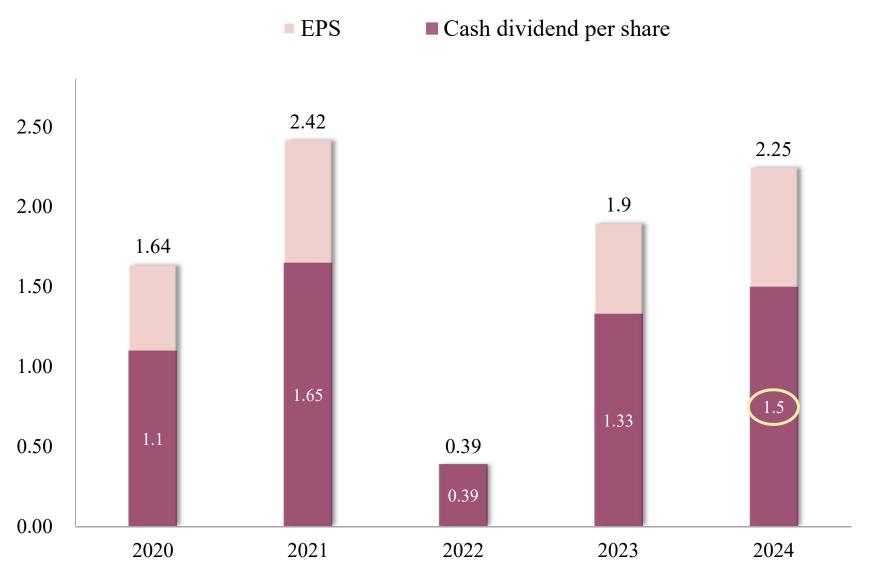
# **Business Performance and Market Ranking**

Item	Figures in JAN~MAR25	Market ranking in JAN~MAR25
Market share in brokerage	3.74%	9
Market share in margin financing	4.90%	9
Trust business-AUM	NTD17.443bn	7
Number of warrants issued	2,466	3
Value of warrants issued	NTD20.8bn	3
Value of structured products issued	NTD12.9bn	4
Number of NTD corporate bond underwritten (as lead underwriter)	1	3
Value of NTD corporate bonds underwritten	NTD4.8bn	4
Number of clients in stock registrar and transfer service	377	3



### **Dividend Payout**

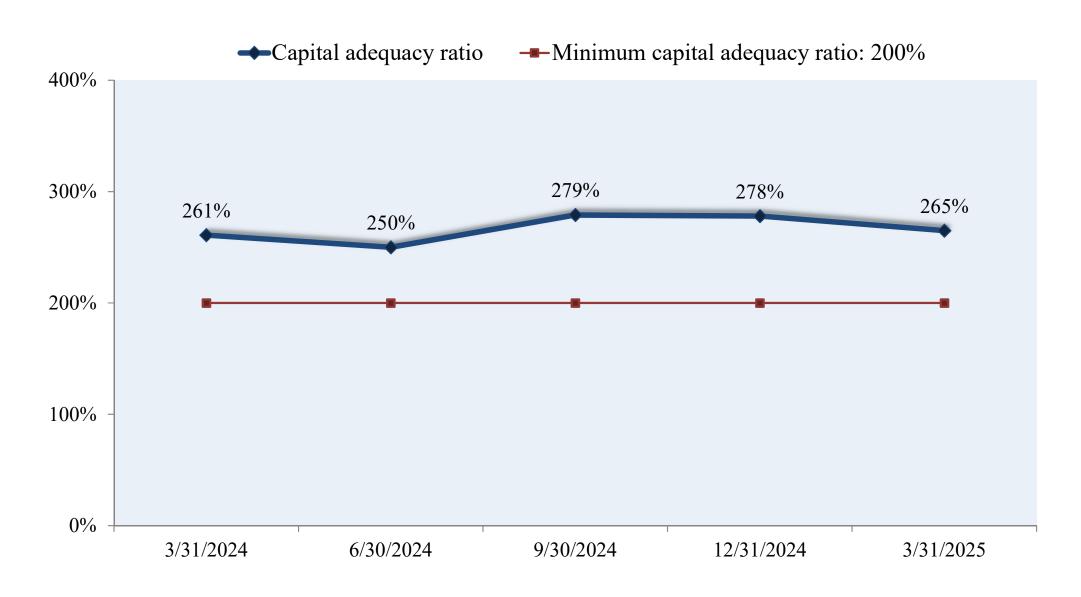
Unit: NTD



\* The distribution of FY24 earnings has been approved by the BoD on March 7, 2025, pending the general shareholder meeting's approval.



### **Capital Adequacy Ratio**





### Ratings

# Fitch Ratings 2024

Long-term Issuer Default Rating (IDR) **BBB-**

National Long-term Rating A(twn)

National Short-term Rating **F1(twn)** 

Outlook Stable



### **APR25 Operating Results**

Unit: NTD'000

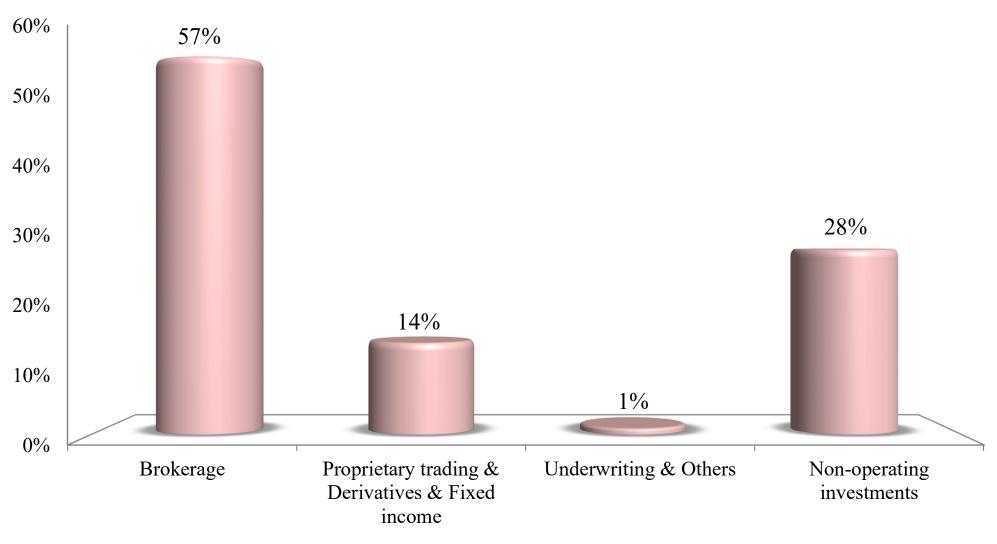
Entity	APR25	JAN~APR25
Net income before tax	105,565	1,097,714
Net income	58,861	927,209
EPS (NTD)	0.03	0.43
Consolidated	APR25	JAN~APR25
Net income before tax	193,030	1,375,119
Net income	118,523	1,109,519

W Unaudited



### JAN~APR25 Earnings Breakdown by Major Business





Unaudited



# **Business Performance and Market Ranking**

Item	Figures in JAN~APR25	Market ranking in JAN~APR25
Market share in brokerage	3.68%	9
Market share in margin financing	4.87%	9
Trust business-AUM	NTD17.054bn	8
Number of warrants issued	3,027	3
Value of warrants issued	NTD25.4bn	3
Value of structured products issued	NTD15.3bn	5
Number of NTD corporate bond underwritten (as lead underwriter)	2	4
Value of NTD corporate bonds underwritten	NTD8.7bn	4
Number of clients in stock registrar and transfer service	377	3



# Prospect and Outlook



### **Business philosophy**

### Our vision

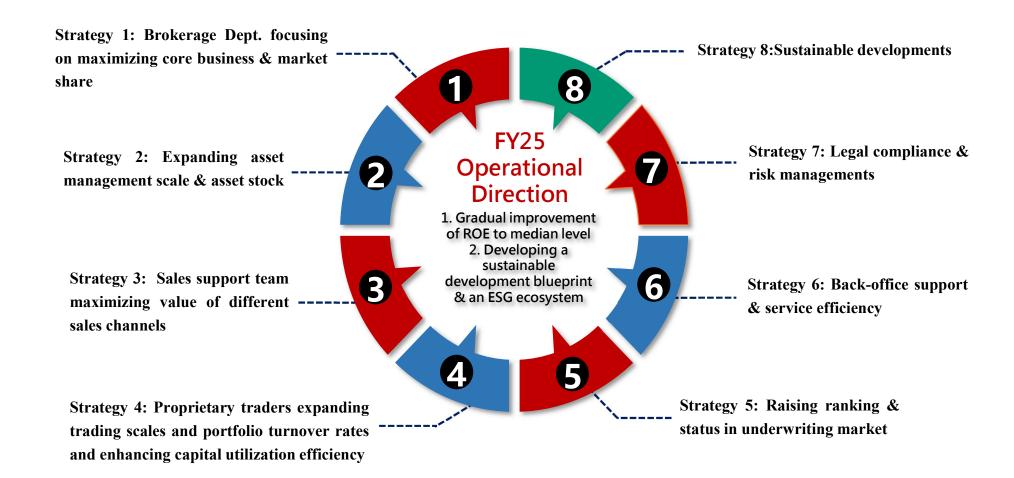
• To create long-term and rewarding partnerships with our clients by offering high value-added financial services which exceed client expectations

# Our belief

• The Capital Group in Chinese means "benefit for many" which embodies our commitment to public interests and contribution to the capital market



### **Business Development Plans**





# Sustainability Development & Capital Securities' Practices



### Sustainable Development Goals (SDGs)

The UN has proposed the 2030 Sustainable Development Agenda in 2015 with 17 Sustainable Development Goals (SDGs) that are key indicators of global sustainable development.





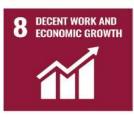
































These goals serve as indispensable indicators for the international community. As they are expected to facilitate sustainable development in societies by 2030 and effectively reduce poverty and hunger worldwide, global communities may find stabilization and balance as early as possible.



### Sustainability Highlights 2024~2025: 22 Awards



- 1. Awarded by FSC as the Most Improved Securities Firm in 2023 for fair customer treatment principles evaluation.
- 2. Awarded by TWSE for the "Warrant Excellence Award" in the 2023 Warrant Issuer Incentive Program.
- 3. Awarded by TWSE for the "Warrant Growth Award" in the 2023 Warrant Issuer Incentive Program.
- 4. Awarded by TPEx for the "Warrant Value Creation Award" in the 2023 OTC Warrant Competition.
- 5. Awarded by TPEx for the "Warrant Liquidity Award" in the 2023 OTC Warrant Competition.
- 6. Awarded by TPEx for the "Warrant Sprint Award" in the 2023 OTC Warrant Competition.
- 7. Our App received the Best Popularity Brand Award from the National Brand Yushan Award.
- 8. Awarded by International Business Magazine as the "Best Securities Broker Brand for Media Volume Taiwan 2024" for media volume in Taiwan.
- 9. Awarded by Taiwan Corporate Sustainability Awards (TCSA) for 2024 Outstanding Performance Award in the "Comprehensive Performance Category".
- 10. Awarded by Taiwan Corporate Sustainability Awards (TCSA) for Silver Award for "Corporate Sustainability Report" in 2024.
- 11. Awarded by Excellence Magazine for the "Best Securities Firm" in the Non-FHC Category in its 2024 Securities Excellence Ranking.



### Sustainability Highlights 2024~2025: 22 Awards



- 12. Awarded by Excellence Magazine for the "Best Wealth Management Award" in the Non-FHC Category in its 2024 Securities Excellence Ranking.
- 13. Awarded by Excellence Magazine for the "Best Securities Firm" in the Non-FHC Category in its 2025 Securities Excellence Ranking.
- 14. Awarded by Excellence Magazine for the "Best Senior-Friendly Award" in the Non-FHC Category in its 2025 Securities Excellence Ranking.
- 15. Awarded by Commercial Times for the "Digital Service Award" in the 2024 Digital Finance Awards.
- 16. Awarded by Commercial Times for the "Digital Fair Client Treatment Award" in the 2024 Digital Finance Awards.
- 17. Awarded by Commercial Times for the Quality Award in the "Digital Information Security Award Anti-Fraud Category" in the 2024 Digital Finance Awards.
- 18. We received the "Outstanding Anti-Fraud Assessment Award" from TWSE.
- 19. Awarded by 1111 Job Bank for the Gold Award for "2024 Happy Enterprise".
- 20. Awarded by Taipei City Government for the "Gold Quality Award" of the "Workplace Gender Equality Certification".
- 21. Awarded by Taipei City Government for the "Innovation Award" of the "Workplace Gender Equality Certification".
- 22. We achieved Level 1 (Excellence) in the 2024 Risk Management Assessment from TPEx.





### More Sustainability Highlights 2024~2025

1. Continuously selected as a constituent stock of both the "Taiwan ESG Index" and the "Taiwan Employment Creation 99 Index".



- 2. Highly commended by Finance Asia as the Best Financial Institution for Innovative Technology Application in Taiwan's Non-Banking Financial Sector for 2024.
- 3. Selected by the Taiwan Institute of Directors and Corporate Development Research Center (CDRC) as one of the 2024 Taiwan FINI FIG 10 (FINI's Top 10 Financial Institutions).
- 4. We advanced to the 6% to 20% range in the 11th (2024) Corporate Governance Evaluation.
- 5. We have joined the "2024 TALENT, in Taiwan Sustainable Talent Action Alliance".
- 6. We have obtained the ISO 50001:2018 Energy Management System certification from the British Standards Institution.



### Sustainable Development Practices

#### "Capital Love Reading" City Tour

By inviting children from rural areas to the National Museum of Marine Science and Technology in Keelung, the program helped deepen their understanding of marine ecological sustainability. This initiative broadened students' horizons and reflected our long-term commitment to rural education and social responsibility.



















#### **Investment and Financial Forums/Briefings**

- To help investors seize this year's market opportunities, we hosted the 'China Technology Forum,' offering in-depth analysis of key investment drivers behind the value restructuring of Chinese tech giants.
- We also hosted the '2025 Southern Taiwan Real Estate Forum' in Kaohsiung, providing insights into the latest market trends and acquisition strategies tailored for our VIP clients.









#### **Investment and Financial Forums/Briefings**

- The "2025 European Wealth Forum" explored European stock opportunities amid Trump's tariff policies, helping clients stay ahead of market trends.
- At the "2Q25 Investment Outlook Seminar," analysts from Capital Investment Management Corp. reviewed global economic prospects and TAIEX trends, while Capital Investment Trust Corp. introduced new ETF opportunities.







#### "Capital Joy Universe" Event

At the "Capital Joy Universe" press conference, we announced new cross-industry partnerships and introduced reward campaigns such as "Account Opening Gifts" and "Capital Client Gifts."







#### "Sustainable Family Day Fun Run" – Hard to Distinguish! Anti-Fraud Revelation

As part of our Family Day event, we hosted an interactive session titled "Hard to Distinguish! Anti-Fraud Revelation" to promote fraud awareness among employees and their families. Through scenario-based storytelling and engaging prize quizzes, the activity helped participants-including employees, their family members, and clients-recognize common fraud tactics and strengthen their ability to prevent potential risks.





## Thank you!



### Tricks of scammers



資料來源:臺灣證券交易所

For any concerns, please contact the "165 Anti-Fraud Hotline" for verification.

If you encounter any suspected fraudulent activity involving our company's name, you may also reach our anti-fraud consultation line at 412-8878. Additionally, verification can be done through the Capital Financial Network by navigating to Client Support > Common Functions > Contact Us.

